Business Model Canvas -



Key Partners

- **Farmers**
- Retailers (especially Dansk Supermarked)
- Ingredients forum



- Turning potential food waste to food product
- Extending shelf-life
- Managing supply chain



Key Resources

- Crisp factory
- Flavouring ingredients
- Undesirable looking fruit and vegetables



Value Propositions

 Making the customers feel like they are doing something good for the planet by helping them make a sustainable food choice when they buy a pack of Krazy Krisp's, since that is made from food waste.



Customer Relationships

Help our customers track how much food they have saved from getting wasted (print it on the packaging)



- Sustainability conscious people
- Comfort food lovers



Channels

- Supermarkets
- Café's, bars, cinemas, etc.
- · WeFood, and businesses with a similar goal.



Revenue Streams



Cost Structure

- **Buying ingredients**
- Setting up the factory



Retail sales

Social & Environmental Cost

Packing



Social & Environmental Benefit

192kg of co2 mitigated for 100kg of food saved